

**CHALLENGE**

Growing a team quickly

**SOLUTION**

Staffing Services

**INDUSTRY**

Engineering

**SITUATION**

A global engineering firm needed to quickly grow its team of IT professionals to better manage a variety of projects. A larger team would allow the company to be more efficient and bring down costs for their clients.

Not only did the firm need smart professionals, it also wanted people with more than just IT skills—primarily fast learners and self-starters who could get in and quickly figure out solutions for problems.

**SOLUTION**

AdamsGabbert (AG) had a long-term relationship with the company’s Senior Manager of Engineering and Technology Design, and that made the process move swiftly. “We’re able to move so fast with AdamsGabbert because I trust them,” the senior manager said. “It’s completely built on trust that they’re able to put candidates in front of me that they know have a shot.”

AG helped grow the IT team from 12 to 40 in just a few months. The company’s attention to detail in the vetting process made the hiring process easier by only presenting candidates who were qualified to meet the need. AG’s ability to not just fill a position but to understand the need that led to the position – as well as the engineering firm’s goals – also made the team’s help invaluable.

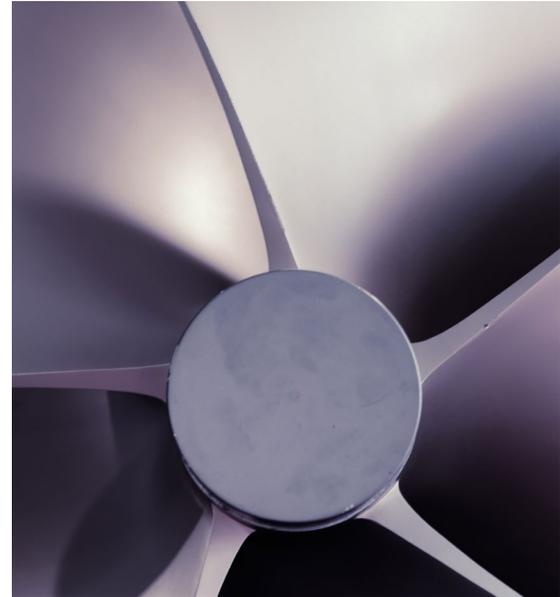
“They go through a lot of the hard work of finding people and selecting those they’re comfortable bringing to me,” the senior manager said. “They understand my expectations are high, and they only bring me A-plus candidates.”

**RESULT**

Because AG helped the project management team scale up quickly with the right people in place, it allowed them to focus on projects that not only help clients but also save the company money.

One example is a current \$5 billion energy project that requires sourcing materials. With no central materials database, sourcing became a piecemeal process. Extra personnel allowed for the creation of a database that will save \$10-15 million on the project as well as benefit future projects.

“AG has really become a partner in my efforts to create this team and succeed as a team.”



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*Senior Manager of Engineering and Technology Design*

**ACCELERATE TOGETHER.**

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