

CHALLENGE

Leveraging existing contract with AdamsGabbert's new leadership team for temporary and contract-to-hires

SOLUTION

Recruiting & Staffing

INDUSTRY

Financial Services

SITUATION

When our client started a new division, they contracted with AdamsGabbert (AG) for help securing resources to fill new IT roles.

Their AVP, Head of PMO & Portfolio leveraged his relationship with AG to secure additional temporary hires. "Our division is sensitive to market and business demands, often requiring a quick turnaround for staffing and resource needs. Our existing relationship with AG is proven and provides for immediate reaction."

SOLUTION

AG was highly responsive, working weekends and after hours as needed, to ensure well-timed temporary hire turnaround complete with proper screening, full recommendations and placement in very short order. On many occasions, contract hires converted to full-time employment with a smooth transition.

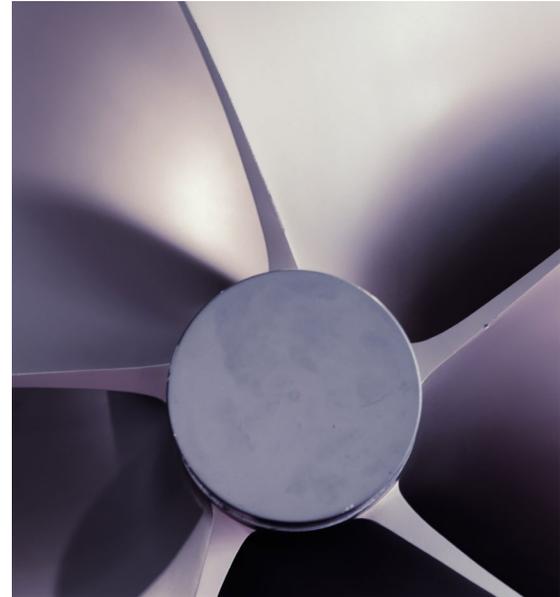
Following the initial engagement, the client invested in a continued relationship with AG for recruiting talent and staffing. Throughout the engagement, there were numerous successful placements of temporary candidates, and many later converted to permanent hires.

RESULT

AG's screening and interviewing efforts saved countless hours. A demanding process that can be cumbersome is fast-tracked by AG in a matter of days. AG continues to be a reliable source for the client's recruiting and staffing needs, resulting in significant time and resource reduction.

Our client's AVP credits the ongoing relationship with AG's executive leadership for engagement success. The executive and management team invested time cultivating relationships with client leaders to understand the culture and employment needs and sought to find candidates who possessed both the skill sets and personalities to be successful.

"The team at AG has earned our loyalty because of the success we've had with their candidates. I refer AG's services to other divisions. It's more than a partnership; AG is an extension of my team."



“ AG has made my life easier; they understand my needs, which saves me time in the process. More times than not, the first candidate they send us is the one we choose. They're that good. ”

AVP, Head of PMO & Portfolio

ACCELERATE TOGETHER.

10975 Benson Drive, Suite 100
Corporate Woods 12 | Overland Park, KS 66210
913.735.4390 | adamsgabbert.com