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'Explosive growth' spurs AdamsGabbert to name first COO

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Overland Park-based AdamsGabbert is ready to start the New Year with its first COO.

The nearly 20-year-old business outcomes consulting firm has been experiencing "explosive growth," spurring the promotion of [Stacy Rose](#) to COO.

Rose, who joined the company in 2012 as office manager, said AdamsGabbert is on track for a record year in 2016. Revenue is expected to surpass 2015 numbers by 68 percent.

"In four short years, our revenue is up around 300 percent, and profit is up about 1,900 percent," Rose said.

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But the company isn't growing only financially. Its employee count has grown from 20 in 2013 to more than 150 today. In 2017, Rose said she anticipates "a significant jump in the number of employees." She wouldn't be surprised if a mix of 30 to 40 contract and internal employees join the team, she said.

One factor driving the growth is the company's focus on being a true partner for clients, she said. That partner mindset led to launching payroll services in 2014, which resulted in "fairly significant growth." In addition to payroll, AdamsGabbert also specializes in consulting and recruiting/staffing services.

Collaborative culture

Before joining AdamsGabbert, Rose was a paraprofessional for more than a decade with [Blue Valley School District](#). But then a parent encouraged her to join AdamsGabbert.

"I was looking for a little bit more of a challenge, something exciting, a completely different direction," Rose said. "The draw for me was the challenge of doing something entirely different than what I had been doing, but more importantly what kept me around was the culture. ... The culture is really collaborative and feels like a family."



COURTESY OF ADAMSGABBERT

Stacy Rose has been promoted to COO at Overland Park-based AdamsGabbert.

AdamsGabbert serves a number of clients in the Kansas City area, from small shops to large companies, such as Blue Cross and Blue Shield of Kansas City and Black & Veatch. A primary goal in 2017 will be expanding existing client relationships and attracting new clients.

But Rose also will be focused on "continuing on this crazy growth trajectory that we've experienced over the past few years and making sure we have the infrastructure in place to support that kind of growth."

Leslie Collins

Reporter

Kansas City Business Journal